## 行銷與流通管理系 四技 112 學年度入學課程結構規劃表 1140226

2023 Curricula for the Day School (4-year College Program) in Department of Marketing and Distribution Management

課程類別 Course Category		一年級 1st Academic Year		二年級 2 <sup>nd</sup> Academic Year		三年級 3 <sup>rd</sup> Academic Year		四年級 4th Academic Year		
		第一學期		第一學期		第一學期	第二學期	第一學期	第二學期	
		Semester 1	Semester 2	Semester 1	Semester 2	Semester 1	Semester 2	Semester 1	Semester 2	
		課程名稱 Course Name Credits	時 課程名稱 數	學分數 Credits 學分數 Credits	時數 Hours 時數 Hours	課程名稱 P分數 Credits Psychology Cre	課程名稱 Course Name P分數 Credits	專分數 Credits Ware Name	課程名稱 P分數 Credits P公數 Credits	
	共同必修課程 : Common Core Requirements	17 與八	中文閱讀與 表達(一) Chinese Reading and Expression (I) 實用英文(一)	中文閱讀與 表達(二)	2 實用英文(三) 2 Practical 2	實用英文(四)				
University-wide	Common Core Requirements	(12 credits)	English (1) 體育(一)	English (2) <ul> <li>體育(二)</li> <li>Physical Education (2)</li> <li>服務教育(二)</li> </ul>	English (3) 體育(三) 2 Physical 0 Education (3)	English (4) 體育(四) 2 Physical 0 2 Education (4)				
	校訂 通識 University General Education Domains	應修學分數 至少2學分 (min. required: 2 credits)	校訂(一)藝術美感	versity General Education 探索 Exploration in Art Field Study of Kaohsiu	s and Beauty、校訂(	「(二)運算與程式設計 Cor 科技與永續 Sustainable M	mputing and Programn farine Science and Tec	ning、校訂(三)生命與 hnology、校訂(六)創	4倫理 Life and Ethics 意與創新 Creativity a	and Innovation
	人文與創意美感 Humanities and Creative Aesthetics		博雅通識/學分數/ Course Name/Cred							
通識 課程 General Education	科技與數位知能 Technology and Digital Literacy	應修學分數 14學分	Course Name/Cred							
	博雅 通識 Liberal Curriculum Domains	al 課群) (min. required: 14 credits	博雅通識/學分數/ Course Name/Cred	•						
	E 史與多元思約 History and Diversity of Though	different course	博雅通識/學分數/ Course Name/Cred	·時數 lits/Hours						
	全球與永續議员 Global and Sustainable Issues		博雅通識/學分數/ Course Name/Cred	• •						

		一年級 1st Academic Year	二年級 2 <sup>nd</sup> Acaden	nic Year	三年級 3rd	Academic Year	四年級 4th Academic Year
課程類別		第一學期 第二學期	第一學期 第	二學期	第一學期	第二學期	第一學期 第二學期
		Semester 1 Semester 2		emester 2	Semester 1	Semester 2	Semester 1 Semester 2
	Course Category	課程名稱 Course Name Course Name State	等数 Hourse Name 學分數 Credits 课程名稱 定Ourse Name		課程名稱 Course Name Pours By Credits	課程名稱 Course Name	課程名稱 Course Name P分數 Cradits P分數 Cradits P分數 Cradits
	通識微學分	通識似字分(一)/1 General education micr	)-credits course 1/1、通識做字	分(二)/1 Gene	ral education micro-ci	edits course 2/1、通言	識微學分(三)/1 General education micro-
	理識俶字分 General Education	credits course 3/1、通識微學分(四)/1 Ger					
	Micro-credits						General education micro-credits course 8/1
	應修課	通識微學分(九)/1 General education micr	9/1、 週 識 做 字	分(十)/1 Gene	rai education micro-ci	edits course 10/1	
學院共同 課程(由學 院開課)	以修 Required Course Neede Credits No.	を學 合分 of 企業倫理與永續發展/2/2 1 Business Ethics and Sustaina	ble Development				
College Common Courses	應修課程 應修學 Number Elective Cours Neede Credits N	↑数 of 機器學習/3/3 Machine Learnin ま 智慧科技/3/3 Business Ethics / eded	and Sustainable Dev	elopment			
系專業 課程 Departmental Professional Courses	應修課 21 門/原 學分數 學分 Number Courses N 21/ Credits N 60	(一) Marketing Managemen t 經濟學 (一) Economics 60  of 商用數學 Business eded Mathemati cs 流通管理  (二) Marketing Managemen t 3 經濟學 (二) Economics 3 高用數學 Business Mathemati cs 流通管理	8 統計學 (二) Statistic s 零售管理 3	sti 学理 1 eme 3 3 ior 章管 ase geme	Marketin g Research 論文寫作 2 2	通路管理 3 3 Marketin g Channel Strategy and Manageme nt	實務專題 2 2 實務專題 2 (下) Case Study & Practices  Practices

	一年級 1st Academic Year	二年級 2 <sup>nd</sup> Academic Year	三年級 3 <sup>rd</sup> Academic Year	四年級 4th Academic Year		
	第一學期 第二學期	第一學期 第二學期	第一學期 第二學期	第一學期 第二學期		
課程類別	Semester 1 Semester 2	Semester 1 Semester 2	Semester 1 Semester 2	Semester 1 Semester 2		
Course Category	課程名稱 Course Name P分數 Credits P分數 Course Name Photo Ph	學分數 Credits 學分數 Credits P分數 Credits P分類 Credits PASS PASS PASS PASS PASS PASS PASS PAS	課程名稱 Phy Hours Rame Course Name Credits Rame Rame Rame Rame Rame Rame Rame Rame	Semester 1 Semester 2  课程名稱 Semester 2  學分數 Course Name		
	Managemen 3 3 Managemen 3 3 t 商管程式與應用 Fundament als of Business Programming 商用英文 Commercia 1 English 3 3 English 3 3		服務業行 3 3 論文寫作 2 2 專題 Service Marketin g 連鎖企業 管理 Chain Store Managem ent  Store Managem ent  Store Managem ent			
選修 行銷企劃學程 應修學分數 38 學分 Credits Needed38		Brand Management 整合行銷溝通/3/3 Integrated Marketing Communication	銷售管理/3/3 Sales Management 產品發展管理/3/3 Product Development Management 訂價管理/3/3 Pricing Management 國際行銷/3/3 International Marketing 無店鋪行銷/3/3 Direct Marketing 網路與社群行銷/3/3 Internet and Social Media Marketing 產業分析方法/3/3 The methodology of industry analysis 顧客關係管理/3/3			

	一年級 1st Academic Year	二年級 2 <sup>nd</sup> Academic Year	三年級 3 <sup>rd</sup> Academic Year	四年級 4th Academic Year
	第一學期 第二學期	第一學期 第二學期	第一學期 第二學期	第一學期 第二學期
課程類別 Course Category	Semester 1 Semester 2  課程名稱 學分數 Credits  WHY Course Name Course N	Semester 1 Semester 2	Semester 1 Semester 2  學分數 Frourse Name Course Name Semester 2  學分數 Credits Rate A A Semester 2  學分數 Credits Rate A A Semester 2  學分數 Credits Rate A A Semester 2  Bare A A Semester 2  P 分數 Credits Rate A A Semester 2	理程名稱
			Customer Relationship Management 行銷企劃實務/3/3	
			Practice of Marketing Planning	
	The Practice of Project Implementation 暑期實習/2/2 Summer Internship	智慧零售實作/3/3 Intelligent Retailing Implementation 商品管理/3/3 Merchandise Management 零售管理實務/3/3 Practicum of Retail Management 賣場陳列與佈置/3/3 Business Automation	學期實習 1/9/9 Semester Internship 1 國際流通管理/3/3 Global Distribution Management 門市服務管理/3/3 Retail Business Service Management 企業實習 1/1/1 Enterprise Internship 1 企業實習 2/1/1 Enterprise Internship 2 服務業作業管理/3/3 Service Operation Management 商店規劃與設計/3/3 Store Layout and Planning 大型店經營實務/3/3 The Managerial Practices of Large Retailers 現代創業實務/3/3 Contemporary Entrepreneurship	
其他專業選修	Psychology Psychology	財務報表分析/3/3 Analysis Financial Statement 創新管理/3/3	Practice 大數據資料分析與應用/3/3 Big Data Analytics and Applications	
課程 Other Elective Courses	Accounting 策略行銷/3/3	Innovation Management 商業自動化/3/3	RFID 與物聯網概論/3/3 Introduction to Radio Frequency Identification and	
		行銷研究問卷資料分析/3/3	Internet of Things	

	一年級 1st A	Academic Year	二年級 2 <sup>nd</sup> Academic Year		三年級 3 <sup>rd</sup> Academic Year		四年級 4th Academic Year	
	第一學期	第二學期	第一學期	第二學期	第一學期	第二學期	第一學期	第二學期
課程類別	Semester 1	Semester 2	Semester 1	Semester 2	Semester 1	Semester 2	Semester 1	Semester 2
Course Category	課程名稱 字分數 Credits	課程名稱 P分數 Credits Course Name	課程名稱 P分數 Credits Course Name	課程名稱 Course Name Credits	課程名稱 學分數 Credits Course Name	課程名稱 Course Name P分數 Credits	學分數 Credits P分數 Credits	課程名稱 P分數 Credits Course Name
			Marketing rese		智慧商務導論/3	/3		
			questionnaire	material	Introduction f	or		
			analysis		Productivity o	f Business		
			組織行為/3/3		Service			
			Organizational Bo	ehavior	智慧科技/3/3			
					Smart Technolo	gy		
					虚實整合新零售	專題/3/3		
					New online and			
					retailing rese	arch		
					策略管理/3/3			
					Strategic Manage			
					人力資源管理/3			
					Human Resource	_		
					商業模式與創新			
					Business Model	s and		
					Innovation			
					電子商務與網路			
					Ecommerce and			
					Shopping Platf	orm		
					數位創業/3/3			
					Digital Entrep	reneurship		
					行動商務/3/3			
					Mobile Commerc	e		
					服務創新/3/3			
					Service Innovatio	n		

## 備註:

- 一、畢業總學分數為128學分。
- 二、必修 62 學分,選修 38 學分。(不含校共同必修課程及通識課程的學分數)
- 三、校共同必修課程及通識課程 28 學分;相關規定依據本校「共同教育課程實施辦法」、「共同教育課程結構規劃表」及「語言教學實施要點」。
- 四、須修滿英(外)語 8 學分,本國籍學生英語畢業門檻為等同 CEFR B1 以上程度之各類英檢成績;各系自訂英語畢業門檻高於校訂者,另依該系規定。在學期間參加 2 次各類英檢考試,未通過者,須提出考試成績證明始得以下列其中一種方式通過:1.通過校內英語畢業門檻檢定考試。2.參加一期外語教育中心開設之短期英文加強課程,並符合課程簡章規定。3.修讀並通過就讀院系開設 2 學分以上全英授課

專業課程1門。多益成績達550分(或等同CEFR B1等級)以上者得免修大一英語(4學分);多益成績達785分(或等同CEFR B2等級)以上者得免修大一、大二英語(8學分),但須選修主題式英語或其他外語課程補足語言畢業學分數。其他外語課程請參閱外語教育中心課程結構規劃表。

- 五、學生修讀所屬學院之「學院共同課程」應認列為本系專業課程學分;修讀所屬學院之「學院跨領域課程」或其他學院開課之課程,則認 列為外系課程學分。
- 六、系所訂定條件(學程、檢定、證照、承認外系學分及其他)
  - A. 承認外系課程 12 學分。
  - B. 行銷管理(一)當學期未通過者, 不得選修行銷管理(二)(擋修)。
  - C. 凡未修過高中(職)「會計學」課程者,需修讀本系開設「會計學」課程。
  - D. 畢業前須修讀 3 學分 EMI 課程。

## **Notes:**

- 1. Minimum credits required to graduate:128
- 2. Required courses:62 credits; elective courses: 38 credits (excluding credits earned from university-wide common core requirements and general education courses.
- 3. University-wide common core requirements and general education courses total <u>28</u> credits. The relevant regulations are based on the school's "Implementation Regulations of Courses in the College of General Education", "Course Schedule of College of the General Education," and "Implementation Regulations of Language Education".
- 4. 8 credits in English and/or a second foreign language are required to graduate.
  - A. The English proficiency graduation requirement for domestic students is CEFR B1 level or higher with related grade report or transcript. For departments with higher English proficiency requirements, the requirements will be in effect.
  - B. Students who fail to meet the graduation requirement after two attempts at English proficiency tests during their academic years may fulfill it by passing any of the following:
    - a) School's English proficiency graduation test,
    - b) Participation in a short-term English improvement course offered by the Foreign Language Education Center and compliance with the course regulations,
    - c) Taking and passing at least one professional course that adopts English as a Medium of Instruction (EMI) offered by the college or the department which is worth two or more credits.
  - C. Students with a TOEIC score of 550 or above (equivalent to CEFR B1 level) are exempt from Practical English (1) and (2) (4 credits); those achieving a TOEIC score of 785 or above (equivalent to CEFR B2 level) are exempt from Practical English (1), (2), (3) and (4) (8 credits), but must take elective courses like English for Specific Purposes (ESP) courses or other foreign languages to meet the English and/or second foreign language graduation credit requirements. For courses of other foreign languages, please refer to the course schedule of the Foreign Language Education Center.
- 5. Credits earned by students from the common courses offered by their respective colleges shall be accepted as their affiliated departments' professional courses. However, credits earned from interdisciplinary courses offered either by their colleges or by other colleges will be accepted as credits earned from departments outside their own.
- 6. Departmental requirements (programs, certifications, licenses, recognition of external department credits, and other requirements): (The content is determined by each academic program.)
  - A. 12 credits from courses outside the department are recognized.
  - B. If Marketing Management I is not passed in a given semester, Marketing Management II cannot be taken (blocked course).
  - C. Students who have not taken "Accounting" in high school (vocational) must complete the "Accounting" course offered by this department.

D. Before graduation, students must complete	3 credits EMI course.		